Meaning Construction: Functionalist, Cognitivist and/or Constructionist Approaches

The seminar aims to promote the interaction and collaboration among researchers interested in recent functionalist, cognitivist and/or constructionist approaches with special focus on present-day English. Specifically, the seminar is intended to be a forum for the discussion of virtually any theoretical and/or descriptive/applied aspect concerning grammar, the lexicon and discourse, and in particular controversial areas such as: the relationship between syntax and all facets of meaning construction, the boundaries between grammar and the lexicon, argument structure configuration, the interaction between lexical and constructional templates, pragmatic inferencing, implicature and illocutionary meaning, as well as the potential of metonymic operations in speech act configuration.

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### Seminar 21

**MEANING CONSTRUCTION: FUNCTIONALIST, COGNITIVIST AND/OR CONSTRUCTIONIST APPROACHES**

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<td><strong>Elisabetta Zurru</strong>&lt;br&gt;Dept of Modern Philology and Literatures&lt;br&gt;University of Cagliari&lt;br&gt;<a href="mailto:elizzurru@hotmail.com">elizzurru@hotmail.com</a></td>
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Since culture is a basic feature in meaning construction and language is a carrier of culture, therefore language learning cannot be done without taking this fact into consideration. Specifically, there is a strong symbiotic relationship between the Jordanian Arabic culture and the Arabic language; culture can affect the structure of its language, and the language might affect some aspects of the culture. The purpose of this study is to examine the impact of some cultural aspects on the learnability of US Peace Corps Volunteers who study Arabic language as a foreign language. The cultural aspect are: the relationship between the Jordanian Arabic culture and the Arabic language, the role played by learners' host families and local communities in language and culture learning, the role of language instructor in language learning, the role of the techniques used to introduce cultural topics in language learning and learners' attitudes towards the Jordanian Arabic culture. A questionnaire of sixty-seven items was designed and developed, then distributed to 65 US Peace Corps Volunteers serving in Jordan. The findings of the study reveal that there is a strong reciprocal relationship between the Jordanian Arabic culture and the Arabic language. The sample realizes that it is very important to have host families because their continuous input and assistance to the culture and language learning and volunteers are invaluable. The sample also recognizes that having expert language and cultural facilitators makes them better prepared for dealing with people of the Jordanian culture. The people surveyed view cultural presentation techniques as equal in importance as their contents, therefore; they should be varied to deal with different learning modalities. Finally, the sample shows positive attitudes towards Arabic culture: customs, traditions and value.
THE CHANGE-OF-STATE FORCE-DYNAMICS PATTERN IN MEANING CONSTRUCTION

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Stemming from the assumption that constructions play a central role in semantic interpretation, the present study sets out to investigate the conceptual motivation of some instances of the caused-motion construction [e.g. “I blew the ant off the plate” (Talmy 1985:229); “They laughed the poor guy out of the room” (Goldberg 1995:152; Boas 2008)] conceived of as the representation of a ‘Manipulative Activity Scene’ (Slobin 1985). My research draws insights from functional theories like Role and Reference Grammar (Van Valin 2005) and from specific strands of Construction Grammar (Goldberg 1995, 2006; Boas 2002). At the same time, it builds on the theoretical framework of the Lexical-Constructional Model (Ruiz de Mendoza 2005; Ruiz de Mendoza & Mairal 2006, 2007; Mairal & Ruiz de Mendoza 2006, 2007; Baicchi 2007a, b; Baicchi 2008; Ruiz de Mendoza & Baicchi 2007), which arises out of the need to spell out the relationship between the lexicon and grammar with a view to correlating instances of Internal and External Linguistics and to unifying features of three theoretical frameworks - functionalist, cognitivist and/or constructionist. More specifically, this study will investigate the role that Force-Dynamics categories play in licensing instances of the caused-motion construction, which is considered here to be a change-of-state force-dynamics pattern.; it will be shown that, within this pattern, different types and degrees of force can be envisaged which rule different realizations of the construction under scrutiny.

In order to better understand the factors that motivate the full gamut of instances of the caused-motion construction and allow for the performance of cognitive operations on them (Radden & Panther 2004; Radden et al. 2007), this study will focus on the following aspects: (1) the need for lexical and constructional templates that not only form a continuum (Langacker 2005) but also interact in a constrained way, thus allow for a powerful representational system for verbs in their constructional use without linking algorithmic rules; (2) many aspects of transitivity in grammar are conceptually grounded either in high-level metaphor or in high-level metonymy (Lakoff & Johnson 1999; Ruiz de Mendoza & Mairal 2006b; (3) the change-of-state force-dynamics pattern licenses both concrete and metaphorical motion: exertion of force can be physical (“She knocked him into the thorny bed of roses”), psychological (“He stared me into a half-confusion”), and intra-psychological (“I duped myself into thinking I could be part of the crew team”).

REFERENCES


Baicchi, Annalisa. (2007b) “The subsumption process of the intransitive-transitive migration”. In M.Dossena, D.Torretta, A.Sportelli (eds.), Migrations of Forms, Forms of Migration, Bari


This paper investigates meaning construction in recent and novel morphological blends within a comprehensive framework of analysis which brings together insights from structural studies (e.g. Kemmer 2003; Gries 2004), psycholinguistics (Lehrer 2003), pragmatics (Cacchiani 2007a), natural morphology (Thornton 1986) and the theory of complexity (cf. Merlini Barbaresi 2003, as applied in Cacchiani, in press), and Cognitive Linguistics (specifically, Ruiz de Mendoza’s 1998ff *Combined Input Hypothesis*). After a preliminary discussion of the reasons for coining new blends despite their relative degree of morphotactic and (to a much lesser extent) morphosemantic complexity, and, in particular, of the need to be relevant and search for effectiveness, the main emphasis will lie on the ability of recent and novel blends to be still analysable into their source words. This will enable us to: (a) distinguish different types of morphological blends, ranging from referential formatives (e.g. *allivator* < *alligator + elevator*) through relatively more rational evaluatives (*confuzzled* < *confused + puzzled*) to strong evaluatives (*bootilicious* < *booty + delicious; beaulicious* < *beau + delicious; craptacular* < *crap + spectacular*), and, as a second step, (bi) carry out a thorough investigation into the processes of meaning construction within each (sub-)category, and (bii) briefly discuss the results in terms of different degrees of complexity.

Third, a first attempt will be made at assessing the complexity of individual blends within Šteckauer’s (e.g. 1991, 1998, 2001, 2005) Onomasiological Model of Word Formation.

**REFERENCES**


MEDIATING METAPHORS FROM A COGNITIVE PERSPECTIVE:
A CASE STUDY OF ENGLISH AND ITALIAN POLITICAL METAPHORS IN TRANSLATION

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Although Translation Studies have developed into an academic field of its own, this is an area that may benefit from findings in Cognitive Linguistics as well, especially with regard to conceptual metaphor theory.

In view of this, the present paper tries to shed light on the interaction between linguistic, conceptual and cultural systems when metaphors are translated from source to target language. Specifically, the analysis focuses on the translation of metaphors from English into Italian in journal articles about politics. The investigation will be based on the Italian weekly Internazionale, which features translations of original newspaper and magazine articles from English and other language sources. The metaphors from the original texts will be compared with the Italian renderings by showing their individual cognitive structures in line with conceptual metaphor theory (cf. Lakoff & Johnson 1980, Lakoff 2004) and conceptual blending (Fauconnier & Turner 2002). One aspect of the analysis is based on the assumption that political metaphors convey manipulative force in a covert way. Thus, similarities and differences in the metaphoric images can be expected to reflect culturally specific views on politics in the source and target language.

In a broader perspective, the paper also attempts to demonstrate how Translation Studies can fruitfully apply many of the cognitive-linguistic concepts and theories.

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Lakoff, George and Mark Johnson. 1980. Metaphors we live by. Chicago: Chicago UP.
This paper aims to provide an alternative analysis of the Present Perfect in contemporary English by drawing upon the concept of markedness (Merlini Barbaresi 1988b, 2003b) and following the view of language as a complex dynamical system (Bertuccelli Papi 2003a; Bertuccelli Papi & Lenci 2007). The different Present Perfect interpretations (McCawley 1971, 1981) are seen as making up an apparatus of periphrastic constructions with variable degrees of both formal and conceptual complexity, produced by the interplay of lexical-syntactic, semantic and pragmatic factors.

The study is based on a sample of 1,200 Present Perfect occurrences obtained from the written component of the British National Corpus (imaginative and informative texts from books and periodicals published between 1985 and 1993) and from one fiction section (mystery and detective stories) of the following corpora of the ICAME collection: London/Oslo/Bergen Corpus (British English, early 1960s), Freiburg-LOB Corpus (British English, early 1990s), Brown Corpus (American English, early 1960s), Freiburg-Brown Corpus (American English, early 1990s), Australian Corpus of English (Australian English, 1986-), Wellington Corpus (New Zealand English, 1986-1990).

Despite the extremely abundant literature on the English Present Perfect (Binnick, 1998/2006), past studies appear not to have given specific attention to the frequencies of occurrence of its various interpretations in different text types and genres. This aspect, instead, plays a key role in the evaluation of the meaning components characterising the Present Perfect semantic/pragmatic “space”. I will claim that this latter is characterised by a resultative nucleus triggered by specific syntactic and lexical-aspectual conditions. The departure from this prototypical semantic core sees the Present Perfect system undergoing a gradual process of complexification brought about by an increase in the number and type of elements (Elman 1999; Collier & Hooker 1999) profiling the different constructions. The more the distance from the “centre”, the less objectively verifiable become the states and conditions resulting from the events described. The meanings associated with Present Perfect constructions will consequently be shown to range along an explicit-implicit spectrum whose extremes are characterised, on the one hand, by the expression of obvious and logical cause-effect relations, and, on the other hand, by highly subjective “representations of evidence” (Carey 1995).

It will finally be demonstrated how a more in-depth, semiotic assessment can provide an explanatory account of the varying degrees of markedness and complexity associated with the multiple instantiations of Present Perfect readings. The latter will be analysed on the basis of the principles of diagrammaticity (describing patterns of similarity between form and content), indexicality (referring to the extent to which a signans “points” to a certain signatum), transparency (regarding the level of accessibility to meaning), biuniqueness (one-form-one-meaning principle), and figure/ground (referring to the varying degrees of saliency attributed to information in context) in order to better define the concept of resultativeness typically associated to the semantics of the Present Perfect.

REFERENCES


Whereas the literature on the English middle construction (e.g. *Love stories read easily*) does recognise that middle formation is subject to certain ‘restrictions,’ no comprehensive investigation exists of the actual scope and nature of such constraints. Some proposals have linked middle formation with aspectuality or with the affectedness constraint. Specifically, the claims have been that middles have to be formed from accomplishment and/or activity predicates (Roberts 1987, Fagan 1992) and that they are restricted to verbs with affected objects (Doron and Rappaport-Hovav 1991; Levin 1993). These accounts, however, are based on a very limited range of *ad-hoc* examples. They also tend to focus on the internal structure of middles, and ignore the possibility that syntax-external or pragmatic factors might help explain what a middle sentence can or cannot be. As a result, a wide range of data are left unaccounted for.

This paper presents the results of an investigation aimed at identifying and characterizing the restrictions on middle formation in English. The study is based on data obtained by eliciting acceptability judgments from native speakers. It is also based on the crucial assumption that linguistic data are not amenable to binary grammaticality judgments, but call instead for a theory of competence that allows for gradience and degrees of acceptability. The framework adopted for the analysis is Sorace and Keller’s (2005) model of linguistic constraints.

The experimental results showed that affectedness does not play a role in middle acceptability. Aspectuality does matter, albeit to a certain extent. The most revealing result of the study, however, concerns the interaction between pragmatics and middle acceptability. Contextual factors emerged as the main determinant of middle acceptability, taking precedence over the aspectual constraints. This provides evidence in favour of the essentially ‘pragmatic value’ (Green 2004) of the construction, in line with much current research into the grammar/pragmatics interface. Some of the formal properties of the middles which had been formerly put down to syntactic constraints are then reanalysed in the light of this characterization.

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The Goldbergian-type of construction (Goldberg 2006) has been recently argued to be insufficient on explanatory grounds to predict the fusion of a given verb with a given construction from the point of view of encoding (see Boas 2008; Ruiz de Mendoza & Mairal Usón 2008). This paper is a first step towards a better understanding of the thorny issue of the division of labour of lexical semantics and constructional semantics. Drawing on data from the original edition of the British National Corpus (BNC henceforth) for English and the Corpus de Referencia del Español Actual (CREA), this paper examines the distribution and frequency of a number of core cognition verbs in English (e.g. “find”, “think”, “consider”, “believe”) and Spanish (“creer” ‘think’, “considerar” ‘consider’, etc) with secondary predication (NP PREDCOMP henceforth) (as in (1)(a) and (1)(c) below) and the Accusative-with-Infinitive (AcI henceforth) and in (1)(b) below). This paper demonstrates that the lexical semantics interact with constructional semantics in a number of non-trivial ways, in particular with the choice of the subject, the choice of a (non-)reflexive object, and the choice of active and passive voice. The overall picture arising from the examination of these parameters yields what may be termed the “subjectivity continuum” as in (1)(a)-(d) below, with (1)(a) encoding the highest degree of personal, original commitment by the subject/speaker towards the content of the clause, and (1)(d) the subject/speaker’s highest degree of detachment and tentativeness.

(1) (a) “Erm but I certainly found anti-depressants helpful.” (BNC Corpus, FLF 145) (NP PREDCOMP configuration in the active voice)
(b) “One hundred and twenty people are thought to be dead and more than fifty injured in what’s thought to be China’s worst air disaster.” (BNC Corpus, KRT 3538) (AcI configuration in the passive voice)
(c) “I can answer that, because erm there’s certainly nothing in the text of the plan to suggest why it was not considered appropriate erm and I don’t know erm I I can’t instantly think what factors erm might have gone into that consideration.” (BNC Corpus, FMP 520) (NP PREDCOMP configuration in the passive voice)
(d) “The gunman is still believed to be at large, police have sealed off the area and are checking all cars.” (BNC Corpus, K6D 225) (AcI configuration in the passive voice)

However, the contrastive analysis of the configurations under investigation here yield two important conclusions: while the above-mentioned hierarchy can be observed in English and Spanish, differences exist, for instance, regarding the encoding of the highest degree of detachment of tentativeness (cf. (1)(d)), which is not feasible with the AcI in Spanish. Second, and perhaps more crucially for our purposes here, the division of labour between verbal semantics and constructional semantics should make appeal to information structure and information processing factors (see González-García 2006; Ambridge and Goldberg 2008). Interestingly enough, in Spanish, information structure factors override semantico-pragmatic considerations in determining the acceptability of constructions like the one in (2) below:

(2) (a) “(...) las gentes actúan según lo que creen ser cierto.” (CREA Corpus, Salvador Giner, 2001, Teoría Sociológica Básica, Ariel, Barcelona).
‘(...) people behave according to what they believe to be true.’
(b) #“Las gentes creen eso ser cierto.”
‘People believe that to be true.’

The overall conclusion ensuing from our corpus-based study is that the division of labour between lexical semantics and constructional semantics cannot be properly understood irrespective of information structure and processing considerations, which happen to be construction-specific and language-specific. A limiting case is the Spanish AcI in the active voice where information structure factors override semantico-pragmatico ones.

REFERENCES

EVIDENCE FOR THE GRAMMATICALIZATION OF ‘FAIL TO’ IN MODERN ENGLISH

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The paper analyses the 12,690 occurrences in the 100m-word British National Corpus of fail and its nominalization failure followed by to. In its lexical use, fail is a negative-implicative verb of the type identified by Karttunen (1971a, 1971b) and Givón (1973), e.g. Susan tried and failed to seduce her teacher. In its grammaticalized use, however, it functions as an alternative to not (It failed to rain last night = It didn’t rain last night; The fur failed to fly at the meeting = The fur didn’t fly at the meeting).

The paper will first analyse the latter use of fail as involving a subject-raising verb, using criteria of the type applied by Radford (1988); this analysis remains unsatisfactory, however, since subject-raising verbs (like seem) are lexical. For evidence of grammaticalization we move on to an analysis of fail’s properties with regard to positive and negative polarity items (Szabolcsi 2004), as in They have failed to come home yet; the data presented here suggest that fail belongs semantically to the same clause as the polarity item. This leads to an analysis of fail to as a grammatical operator with scope over the negated clause and with periphrastic exponence of the type proposed by Ackerman & Stump (2005) in Construction Grammar.

The corpus analysis initially generalizes over the lexical and grammaticalized uses of fail and reveals that strongly “prefers” verbs that are dynamic and telic. The most common verbs after fail to are do, take, make, provide, comply, meet, recognize, get, find and reach. Then come, much less frequently, dynamic verbs without telicity like run, play, etc. And finally, otherwise highly frequent non-dynamic verbs need, want and mean do not occur at all after fail, and others like feel, know and like are extremely rare. In addition there is a very strong tendency for the verb in question to display positive “semantic prosody” (Louw 1993). Of the 100 commonest verbs after fail to, only one is “inherently negative” (Tottie 1982), namely break (ranked 75th); close analysis of the corpus examples reveals, however, that in most cases the complement of break imposes an overall positive prosody, e.g. break the deadlock, break free.

A case study is then devoted to fail to followed by be, the prototypical non-dynamic verb, with 177 corpus instances (ranked 11th). The majority of these show be as the (meaningless) passive auxiliary; however, there remains a substantial subset where be combines with its complement to give a nondynamic, atelic meaning and where fail to functions as a negative operator. Fail to never is followed by be as a progressive operator; rather progressivity is expressed in conjunction with the operator: My son is failing to improve his grades/ *… fails to be improving ... . This follows from an analysis of grammaticalized fail to as a negative operator with narrower scope than not, as also emerges from an examination of the use of fail in litotes. The paper concludes with discussion of the semantic and pragmatic motivations for the grammaticalization.

REFERENCES


AN OVERVIEW OF THE LEXICAL CONSTRUCTIONAL MODEL:
LEVELS OF REPRESENTATION AND MEANING CONSTRUCTION

PART I: THE GENERAL ARCHITECTURE OF THE LCM

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The Lexical Constructional Model (LCM) arises from the concern to account for the relationship between syntax and all facets on meaning construction, including traditional implicature, illocution, and discourse relations (Ruiz de Mendoza, 2007; Ruiz de Mendoza & Baicchi, 2007; Otal & Ruiz de Mendoza, 2007; Ruiz de Mendoza & Mairal, 2008). The new framework draws insights from functional models of language (especially, Van Valin's Role and Reference Grammar or RRG; Van Valin, 2005) and Cognitive Linguistics (especially, Lakoff's cognitive model theory; Lakoff, 1987; Lakoff & Johnson, 1999; and Goldberg's constructional approach; Goldberg, 1995, 2005) in order to investigate the way lexical and constructional representations interact. The LCM is intended to be operational at all levels of linguistic description, including pragmatics and discourse. Thus, it has a level 1 or core module consisting of elements of syntactically relevant semantic interpretation, a pragmatic or level 2 module that accounts for low-level inferential aspects of linguistic communication, a level 3 module dealing with high-level inferences (i.e. illocutionary force), and finally a level 4 module that accounts for the discourse aspects of the LCM, especially cohesion and coherence phenomena. Each level is either subsumed into a higher-level constructional configuration or acts as a cue for the activation of a relevant conceptual structure that yields an implicit meaning derivation. At the heart of the LCM we find the notions of lexical and constructional template, which are the building blocks of the model. The principled interaction between lexical and constructional templates supplies the central or core meaning layer for other more peripheral operations -involving implicated meaning- to take place (Ruiz de Mendoza & Mairal, 2008). A lexical template is a low-level semantic representation of the syntactically relevant content of a predicate; a constructional template is a high-level or abstract semantic representation of syntactically relevant meaning elements abstracted away from multiple lower-level representations. A lexical template consists of a semantic specification plus a logical structure. The logical structure formalism is constructed on the basis of Aktionsart distinctions proposed in Role and Reference Grammar (Van Valin, 2005). Aktionsart regularities are captured by the external variables of the template) and by a set of high-level elements of structure that function as semantic primitives. Lexical templates also contain internal variables that are coded in terms of lexical functions as propounded in Mel'čuk’s Explanatory and Combinatorial Lexicology (cf. Mel'čuk, 1989; Mel'čuk & Wanner, 1996). These variables capture world-knowledge elements that relate in a way specific to the predicate defined by the lexical template.

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Meaning construction in the LCM revolves around two key processes, cueing and subsumption. Subsumption is a key meaning production mechanism that consists in the principled incorporation of lexical and/or constructional templates from one representational level into higher-level constructional representations (Ruiz de Mendoza & Mairal, 2008). At the level of core grammar constructional templates "coerce" lexical templates. We distinguish two kinds of constraints on coercion: internal and external. The former arise from the semantic properties of the lexical and constructional templates and do not affect the Aktionsart ascription of the predicates involved. The latter do involve Aktionsart changes and result from the possibility or impossibility of performing high-level metaphoric and metonymic operations on the lexical items involved in the subsumption process. Internal constrains specify the conditions under which a lexical template may modify its internal configuration. For example, the lexical class constraint explains why 'break' verbs may take part in the causative/inchoative alternation (cf. The child broke the window and The window broke), while 'destroy' verbs may not. The reason is that 'destroy' verbs belong to the lexical class of 'existence' verbs, while 'break' verbs are verbs of 'change of state'.

As an example of external constraint, consider the conversion of 'laugh (at)', an activity predicate, into a causative accomplishment predicate when taking part in the Caused-Motion construction: They laughed him out of the room. This reinterpretation process hinges upon the correlation between two kinds of actor and two kinds of object. In the case of causative accomplishments, the actor and object are an effector and an effectee, i.e. an actor whose action has a direct impact and subsequent effects on the object. With activities, the actor is a mere "doer" of the action that is experienced by the object. This observation suggests an analysis of the subcategorial conversion process experienced by "laugh" in terms of source and target domain correspondences (EXPERIENTIAL ACTION IS EFFECTUAL ACTION), of the kind proposed in Cognitive Linguistics (cf. Lakoff, 1993). At the pragmatic and discourse levels, subsumption takes the form of parametrization processes of the variable elements of constructions. These processes are constrained. For example, the variable X in the requestive Can You X? construction must contain a predicate that expresses the addressee's control of the state if affairs (cf. Can you close the window? vs. Can you see the window?). Finally, cueing or cued inferencing is a form of constraining non-explicit meaning on the basis of lexical and constructional clues. It takes places at all levels of meaning derivation as an alternative to subsumption. Thus, at the level of core grammar, it accounts for inferences obtained by making contextual adjustments on the meaning of some predicates (e.g. He drinks [alcohol]; She's ready [for the party]). At other levels it accounts for meaning implications based on potential conceptual connections between propositions (the case of discourse), or on metonymic activations or high-level (for illocution), and low-level (for implicature) situational models or scenarios. For example, the discourse connection between It can't sound good; it's not digital, which is one of conclusion-evidence, differs from the connection between It doesn't sound good; it's not digital, which is simply of cause-effect. The difference lies in the use of "can't" indicating (i.e. cueing) a deduced impossibility in the case of the conclusion-evidence pattern.
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The paper first shortly presents the basic postulates of cognitive linguistics, including A. Goldberg’s Construction Grammar, as an important theory developing within the cognitive linguistic approach to the grammatical level of language structure.

The major part of the paper focuses on the examination of the ways the various theoretical insights of cognitive linguistics can practically be applied to language teaching at English departments, with the focus being primarily on the grammatical and the lexical levels. In that sense, the paper explores how the cognitive linguistic views on metaphoric/metonymic extension of meaning, idiomaticity in language, the role of one's physical experience in language production, the motivation underlying the use of various language structures (polysemous words, syntactic constructions, etc.), grammatical constructions and their argument structure, as well as the views on the organization of various linguistic categories, can be applied to pedagogical purposes within the designated context.

Apart from theoretical literature on the topic, the paper also builds on the works of various authors who have explored the actual relation between cognitive linguistics and foreign language teaching, and lists and evaluates various (but still relatively scarce) ELT books in which cognitive linguistic insights have been put to practice.

On the basis of a number of examples the paper presents, it is argued that the given theory, though its application to pedagogical purposes is not completely unproblematic, can:

- increase the students' motivation for studying various language materials through organization of those materials into wholes structured on the basis of the insights of the cognitive linguistic theory, with the added benefit that such organization of teaching materials can also be beneficial to retention;
- provide a meaningful context for students' acquisition of particular construction types through the discussion focusing on various syntactic, semantic and pragmatic aspects of the use of those constructions, as well as on the various metaphoric and other relations that exist between/among those constructions, and the various communicative functions different types of constructions are used for;
- provide the students with possible theoretically grounded explanations of the extension of meaning in (the English) language;
- provide the students with a theoretical basis for comparing and contrasting the metonymic and metaphoric extensions of meaning, and the organization of various lexical, grammatical (and other linguistic) categories of the English language, on the one hand, with the same phenomena in the students' mother tongue(s) and other languages they might speak, on the other;
- help focus the students' attention on the manipulative potential of the metaphor;
- help ELT professionals develop a critical and creative attitude towards the already existing teaching materials and towards the possible ways of the in-class presentation and use of those materials.

REFERENCES

In recent years, starting from the 90s in particular, animated cartoons have clearly ceased to be thought of as a genre appealing only to young people and have consequently started to be constructed as a more complex product. This has implied, among other things, the construction of well developed plots which turn out to be entertaining for adults as well as for children and the representation of “round” characters whose psychology and actions are not predictably simple. Furthermore, features such as moral-bearing songs, which were typically associated with children’s films until quite recently, have now almost completely been eliminated, while, at the same time, features which were not usually deployed in animated films, such as audio or third dimensional visual special effects, have become paramount in the field. At the same time, the language employed has also become less simple and direct, starting to deploy the most subtle strategies of indirect conversation, ranging from word play to deliberate violations of conversational implicatures.

The extraordinary success of *Shrek the Third*, the animated film released by Dreamworks Pictures at the end of 2006 which, together with its two antecedents, has earned more than 500 million dollars, was in great part determined by factors of this kind. Among others, the humorous intertextual citations of famous fairy tales, (Merlin and King Arthur, the main characters of Walt Disney’s 1963 *The Sword in the Stone*, become in this film a confused wizard who does not remember his charms any more and a teenage boy lacking self confidence and the will to rule over his kingdom, respectively), or gender oriented representations of the most popular female characters of fairy tales, (with Snow White and friends learning that they do not need to wait for a prince to save them in the end), clearly connote it as a product which does not appeal to children only.

In addition to these factors, the language employed in the film is a very complex one. All the linguistic levels are explored in same way: the phonological level is exposed through the non native accents of some of the main characters, such as Puss in Boots’ Spanish inflection, which conveys to the character some traits which are stereotypically connected with Spanish culture (Puss in Boots’ qualities as a “Latin lover” in the first place); sociolinguistic issues such as the switching from the standard language to the speech of youths with a specific purpose (namely inducing the young to listen to the grownups) are explored in the conversations between the ogre, the adult (?) hero of the story, and the young not-yet-king Arthur; the meaning in conversation is constructed through well defined pragmatic strategies, such as Pinocchio’s intentional flouting of Gricean maxims in order to avoid lying while replying to Prince Charming’s direct questions, which indeed exploit the presupposition that the puppet cannot lie, and so on.

The main focus of this paper is to analyse the latter point in particular, considering in what ways and for which purposes illocutionary meaning, inferences, and conversational implicatures are constructed and exploited in the film.

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*Shrek the Third*, 2007, DVD, Dreamworks Pictures.